



Tuesday, 14th February 2017

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Subject: Clarifications to the interested parties regarding the Call of Tender for the award of Services of Project Manager & Designer - **Part II**

Following the previous clarifications regarding the questions received until Tuesday, 7th of February 2017, in relation to the "CALL OF TENDER FOR THE AWARD OF SERVICES OF INDEPENDENT ENGINEER IN ACCORDANCE WITH THE PROVISIONS OF THE CONCESSION AGREEMENT BETWEEN THE HELLENIC REPUBLIC (HR) AND PIRAEUS PORT AUTHORITY SA (PPA S.A), REGARDING THE USE AND EXPLOITATION OF CERTAIN AREAS AND ASSETS WITHIN THE PORT OF PIRAEUS" that were published on our website on Thursday, 9th February 2017, the below replies refer to the questions received from the 8th until 14th February 2017. The replies are provided with a consecutive numbering following the numbering of the previous clarifications document. Interested parties are kindly requested to refer to all clarifications published provided by PPA since the said replies constitute an integral part of the Call.

Please, note that capitalized terms not defined herein shall be used as defined in the Call.

73. **Question:** With reference to section 3.1.1.a, item ix ('Draft Detailed Design for the Cruise Extension Project'), please clarify whether the scope of the PMD includes the 'Home Port' cruise center terminal building. In addition, please clarify whether the cost of this facility is included in the Reference Cost of €136.283.800.

Answer:

The design of the home port cruise center terminal building is in the PMD scope of works. This facility is not included in the reference cost of €136.283.800.

74. **Question:** In section 3.1.1.a, reference is made to 'Draft' documents. Please clarify who will prepare the final documents.

Answer: The final documents and designs are in the PMD scope of works.

75. **Question:** With reference to section 3.2, item x, the 'preparation of Special Specifications' is included in the scope of PMD. However, our understanding is that PPA will appoint another consultant to act as the Specifications Consultant and Supervisor (SCS). Please clarify the scope of the PMD with regard to specifications.

Answer: The "Special Specifications" documents are in the PMD scope of works.

76. **Question:** With reference to project no. 9 – 'Construction of New Oil Pier', please clarify whether the scope of the PMD includes the design of

- a. Rectangular shape RC culvert
- b. Quay wall furniture (bollards, fenders, ladders, etc.)

In addition, please clarify whether the size and layout of the piping on the oil pier will be designed by the oil companies.

Answer: The project under title "Construction of New Oil Pier" is already designed and approved and currently is under construction. Following construction progress almost all civil works have been completed (culvert, quay wall and equipment etc.). Candidates can visit the site of works upon request.

77. **Question:** With reference to the projects included in Table 2.4.2 (section 2.4.2), please clarify a) whether there are any site investigations available (e.g. geotechnical, topographic, bathymetric, etc.), b) whether there are any projects for which environmental permits have been obtained, and c) which projects will require new or updated environmental permits.

Answer: a) There are site investigations available upon request but do not exempt the PMD of the obligation to perform such investigations in order to prepare the studies.

b) In the common decision issued from Ministries (KYA104050/2006) are described the projects for which environmental permits have been obtained.

c) Most of the projects described in the Tender and which are in the PMD scope of works, are part of the updated environmental study already prepared by PPA.

78. **Question:** Please confirm that, as per international practice, the PMD shall prepare the scope and specification for any site investigations required (e.g. geotechnical, topographic, bathymetric, etc.), manage the procurement, execution and supervision and PPA will contract the contractors and bear the cost of the implementation of these investigations.

Answer: All site investigations required are in PMD's scope of works and he (the PMD) will contract the contractors and bear the cost of the implementation of these investigations.

79. **Question:** We assume all the deliverables will need to be in Greek, but that the tender documents can be in English. Please confirm that our understanding is correct.

Answer: all tender documents must be submitted in English language. Only candidate's legislation documents and certificates or contracts proving candidate's experience, will be in Greek or English (if the originals are not Greek).

80. **Question:** The Call for Tenders refers to the 2016 HRCA. Could you please provide an English version if this is available?

Answer: Unfortunately we cannot provide a translation of the 2016 HRCA in English language.

81. Question: Considering the complexity of the projects involved in the present tender, significant effort is required to prepare a compliant offer; therefore, you are kindly requested to consider an extension of time of 3 weeks.

Answer: A time extension until next Monday, February 20th has been provided. No further time extension can be provided.

82. Question:

- item 3: The bid bond can be claimed in case of non-compliance with the terms and conditions of the tender process)
- item 5: the bidder has to waive their rights of objections under the Greek Civil law
- item 7: The text of the bid bond does not contain a fixed expiry date (e.g. validity period of the proposal) and it is up to PPA to release the bid bond

These terms are particularly onerous in our experience and they render obtaining a tender bond more expensive. Could PPA please consider modifying them to provide a more fair and balanced requirement for a tender bond with a defined expiry date. (Reference Section: Tender Bank Guarantee)

Answer: No. There cannot be such a modification.