

CALL FOR EXPRESSIONS OF INTEREST

FOR THE UPDATE OF
PPA'S IT SUPPLIER
POOL FOR CLOUD
SERVICES



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1. INTRODUCTION

1.1. Piraeus Port Authority S.A. (PPA SA)

PPA is the legal entity which is responsible for managing and running the Port of Piraeus. It was set up as a body governed by public law by Law 4748/1930, which was then recast by Emergency Law 1559/1950 and ratified by Law 1630/1951 and then subsequently amended and supplemented. In 1999 PPA was transformed into a society anonyme.

In April 2016, after an open public tender procedure, the Hellenic Republic Asset Development Fund (HRADF) as the main shareholder in PPA, and COSCO HK Ltd entered into a Share Purchase Agreement for it to acquire the majority stake in PPA's share capital. In August 2016 PPA stopped being a publicly-owned company and since then has been a private company whose purpose is to perform its obligations, conduct its business and exercise its powers in accordance with the amended concession agreement between the Greek State and PPA, which was ratified by Law 4404/2016.

2. DEFINITIONS

To ensure the terms used in this Call for Expression of Interest are understandable, definitions are given below for those terms:

1. **Authorised Representative:** The Applicant's legal representative (according to the Applicant's Articles of Association or deed of incorporation) or specially authorised representative (by decision of the Applicant's competent body) as appropriate, with the power to bind the applicant and to sign and submit the Applicant's Application.
2. **Solemn Declaration:** A solemn declaration as per Law 1599/1986 or in the case of a foreign Applicant, a document in similar form, in accordance with the provisions of his/its country of origin, signed by the Authorised Representative. In that case the term "solemn declaration" shall mean that it bears attestation of the authenticity of the signatory's signature.
3. **Applicant:** The person who owns a private company which participates, or the legal persons/companies which participate in the process of creating the pool of Approved Suppliers by applying in the context of this Call for Expressions of Interest.
4. **Application:** The application submitted by Applicants in the context of this Call for Expressions of Interest which must be accompanied by the Expressions of Interest dossier.
5. **Register of Supplier or Register:** This term has the meaning given to it in Article 11 of PPA S.A.'s Contracts and Subconcessions Regulations as in force and posted on PPA's website. The pool of Candidates who have been assessed by PPA S.A under the procedures set out in this Call for Expressions of Interest, and declared eligible Suppliers, who offer high quality work and services, who have a good professional reputation, sound accounting system, use cutting-edge technology and have the highest professional integrity.

3. THE CALL ISSUER - SCOPE OF CALL FOR EXPRESSIONS OF INTEREST

3.1. The Call Issuer

The present Call issuer is: ***Piraeus Port Authority S.A.***
Address: ***Akti Miaouli 10 St. Piraeus Greece, 18538***

3.2. Scope of the Call for Expressions of Interest

Piraeus Port Authority S.A. is interested in **extending the register of Suppliers for the provision of cloud services** to be used by PPA in accordance with the PPA S.A. Contracts and Subconcessions Regulations, which are currently in force. This list will be used during award procedures for the provision of cloud services for the needs of IT & BPS Department in accordance with the PPA S.A. Contract Award Regulations.

Interested parties may apply to be included in the lists which will be prepared for one or more of the following categories, provided that they meet the criteria set out in the call. The categories are:

- **Cloud Services**

Interested parties can offer a range of cloud services designed to enhance flexibility, scalability, and efficiency for businesses. These typically include:

- **Infrastructure as a Service (IaaS):** Provision of virtualized computing resources such as servers, storage, and networking on demand.
- **Platform as a Service (PaaS):** Development platforms and tools that allow companies to build, test, and deploy applications without managing underlying infrastructure.
- **Software as a Service (SaaS):** Access to software applications hosted in the cloud, such as email, CRM, and collaboration tools and any other kind of application or software.
- **Cloud Backup and Disaster Recovery:** Secure data backup solutions and recovery plans to ensure business continuity.
- **Cloud Security Services:** Protection of cloud environments through firewalls, encryption, identity management, and compliance monitoring.
- **Managed Cloud Services:** Ongoing support, monitoring, and optimization of cloud infrastructure and applications.

4. ELIGIBILITY CRITERIA

4.1 Eligibility Criteria

Natural or legal entities are eligible to participate in the procedure provided that they are registered in the General Electronic Commercial Registry (G.E.MI.) of Greece or in an equivalent official register in their country of establishment with activities relevant to the present call.

4.2 Grounds for disqualification

Any candidate which wishes to participate in the process must meet the following criteria:

1. It must not have been declared bankrupt, entered liquidation, suspended operations, been placed under court administration, entered a composition in bankruptcy, ceased operations or entered any similar situation under any similar procedure, nor must it be part of any proceedings to be declared bankrupt or placed in compulsory liquidation or to enter a composition in bankruptcy or in any similar situation (restructuring, etc.).

2. The administrators in the case of a limited or general partnership, private companies and limited liability companies, the Chairman and Managing Director/CEO in the case of a *societe anonyme*, the natural persons exercising management functions in all other cases must not have been convicted on the basis of a final judgement for:

a) participation in a criminal organisation as defined in Article 2 of Council Framework Decision 2008/841/JHA of 24 October 2008 on the fight against organised crime, as in force;

b) corruption as defined in Article 2(1) of Council Framework Decision 2003/568/JHA of 22 July 2003 on combating corruption in the private sector, as in force;

c) fraud within the meaning of Article 1 of the Convention to protect the financial interests of the European Communities, as in force;

d) terrorist offences or offences linked to terrorist activities, as defined respectively in Articles 1 and 3 of Council Framework Decision 2002/475/JHA of 13 June 2002 on combating terrorism, or inciting, aiding or abetting, and attempting a crime, as defined in Article 4 thereof, as in force;

e) money laundering or terrorist financing as defined in Article 1 of Directive 2005/60/EC of the European Parliament and of the Council of 26 October 2005 on the prevention of the use of the financial system for the purpose of money laundering and terrorist financing, as in force;

f) child labour and other forms of human trafficking as defined in Article 2 of Directive 2011/36/EU of the European Parliament and of the Council of 5 April 2011 on preventing and combating trafficking in human beings and protecting its victims, and replacing Council Framework Decision 2002/629/JHA, as in force;

g) misappropriation, fraud, extortion, forgery, false testimony, bribery, fraudulent bankruptcy, in accordance with the provisions of the Hellenic Penal Code or crimes similar to their specific nature, in accordance with the provisions of any foreign legal orders.

3. It must have discharged its obligations relating to payment of social security contributions in accordance with the applicable Greek law (in the case of Greece, or abroad but which is subject to the relevant obligation in Greece) or in accordance with the law of the country in which it is established.

4. It must have discharged its tax obligations in accordance with applicable Greek law (in the case where they have tax obligations in Greece) or in accordance with the law of the country where it is established.

4.3 Grounds on which applications may be rejected:

- If it is found that the information provided by the Applicant is untrue/inaccurate.
- If PPA considers that there are inconsistencies in all supporting documents.
- If the supporting documents (1-7) referred to in Article 5.1 hereof are not submitted.
- If, following a request from PPA for confirmation, the Applicant does not confirm any information included in the supporting documents.
- If the conditions in par. 4.2 are not met: Grounds for disqualification.
- If the terms of the Call for Expressions of Interest are not complied with.

5. SUBMISSION OF EXPRESSIONS OF INTEREST

This Call for Expressions of Interest does not constitute a procurement process stage on its own.

Candidates who meet the necessary criteria will be entered in the PPA Approved Suppliers Register. PPA reserves the right to exclude eligible Suppliers from the Register of Approved Suppliers if they do not meet the periodic re-evaluation criteria.

This Call for Expressions of Interest has been prepared in accordance with the principles of transparency, equal treatment and non-discrimination.

Interested parties may obtain additional information or clarifications about this procedure / Call for Expressions of Interest by submitting their questions in writing up to 5 working days before the deadline for submitting Applications. Questions are to be submitted to the PPA Procurement Department by email to: procurement@olp.gr. After that deadline expires, no other communication or request for clarifications about any terms will be accepted. PPA clarifications are uploaded up to 3 working days prior to the deadline for submitting Applications. Applicants are not permitted to request oral responses or clarifications from PPA. The deadline for

submitting expression of interest ends on **26.12.2025 at 16:00, Greek time.**

After that deadline elapses, PPA will not accept applications for inclusion in the Register of Approved Suppliers. The Register will be updated in accordance with the provisions of paragraph 11.3 of PPA S.A. Contracts and Sub-concessions Regulations by decision of the competent PPA body and invitation to that effect.

5.1 Content of the expressions of interest folder:

Interested parties shall submit an expression of interest **in electronic format** via email to the following address: offerssubmission@olp.gr. The electronic folder should not exceed 20 Mbytes, while the acceptable type of offers' compression is .zip (not .rar). The name of the folder will be [NAME OF THE COMPANY_ PPA_CLOUD SERVICES] and will contain

- 1) The application in Annex 1 properly filled and signed.
- 2) A solemn declaration, affirming that the candidate fulfils the above-mentioned Legal Prequalification criteria as stated in par. 4.2
- 3) A Detailed Certificate of Representation from the General Commercial Registry (G.E.MI.)
- 4) Business profile (i.e. company profile presentation, company organization, offered services, etc.), showing it is able to implement the supplies assigned effectively and in time.
- 5) Official documents demonstrating the establishment, legal status, management and legal representatives of the enterprise and supporting documents demonstrating registration in the Companies Register. For any changes to such documents throughout the process of inclusion in the PPA Register, they must inform PPA
- 6) Support Description: The candidate must describe the method for providing support and the promptness of service during working hours on working days as well as any possibility to provide customer service on weekends and non-working days.
- 7) Published financial statements or financial data (e.g. E2 forms) in the case of natural/legal persons which show the turnover generated over the last 3 years (2022, 2023, 2024).
- 8) Relevant management system certifications (e.g. ISO 9001, 14001, 45001 or equivalent). Their absence shall not lead to disqualification.

6. LANGUAGE OF THE PROCEDURE

The language in which the procedure is conducted is Greek and/or English and all information and all documents sent by candidates to PPA S.A. shall be in Greek or English. Where further clarifications are needed, an additional translation of the documents may be requested.

Moreover, all written exchanges between the candidates and PPA shall be in Greek or English.

PPA S.A. will provide an unofficial English translation of the call for reference purposes only. The Greek text shall take precedence and shall be binding in the case of doubt.

7. LEGAL FRAMEWORK

The manner in which the process is conducted, how contracts are implemented overall and the obligations of prospective contractors are governed by Law 4404/2016 (Government Gazette 126/A) ratifying the amendment and codification into a single text dated 24 June 2016 of the Concession Agreement of 13 February 2002 between the Greek State and Piraeus Port Authority S.A., and other provisions.

This procedure is conducted in accordance with:

- i. Law 4404/2016 (Government Gazette 126/A/8.7.2016) ratifying the amendment and codification into a single text dated 24 June 2016 of the Concession Agreement of 13 February 2002 between the Greek State and Piraeus Port Authority S.A., and other provisions, and Law 4838/2021 (Government Gazette 180/A/1.10.2021);
- ii. The PPA S.A. Contracts and Subconcessions Regulations, which is posted on PPA's website;
- iii. The general legislative framework (national and EU) on the processing of personal data and in particular the new EU Regulation on the protection of personal data (GDPR / Regulation (EU) 2016/679) and Law 4624/2019.
- iv. The terms of this Call for Expressions of Interest.

PPA S.A. implements a certified Integrated Quality, Environmental & Energy Management System in accordance with the requirements of the following standards: ISO 9001:2015 on quality management, ISO 14001:2015 on environmental management and ISO 50001:2018 on energy management.

In the context of implementing this Integrated System, PPA S.A. has adopted a single Quality, Environmental & Energy Policy while also continuously setting quality, environmental protection and energy management targets. During such time as the Supplier collaborates with PPA S.A., the Supplier is obliged to keep itself apprised of the Integrated Quality, Environmental & Energy Policy which is available on PPA S.A.'s official website (<https://www.olp.gr/en/quality-control/quality-environmental-energy-policy>).

It must follow PPA S.A.'s instructions and recommendations and ensure that its actions do not adversely affect the continuous improvement of the Integrated Quality, Environmental & Energy Management System, the improvement of the quality of the services offered by PPA S.A., or the environmental and energy performance of PPA S.A. Suppliers are obliged to participate in PPA S.A.'s efforts to improve the quality of services and its environmental and energy performance. For this reason, where required, the Supplier must participate in the relevant actions and initiatives undertaken by PPA S.A., while at the same time it may submit comments and proposals for improvement a) to the Quality Control Department (quality@olp.gr) regarding the Quality & Environmental Management System and quality and environmental performance and b) to the PPA S.A. Energy Management Team (energymanagementteam@olp.gr) regarding the Energy Management System and the energy performance of PPA S.A.

ANNEX 1. (FOR SUBMISSION OF EXPRESSIONS OF INTEREST)

TO: Piraeus Port Authority S.A.

APPLICATION

SUBJECT: “Expression of Interest Application”

Corporate name:

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Please find attached the supporting documents for the
“Register of suppliers for the provisions of cloud services
for the needs of IT & BPS Department of
PPA”
..... set out in the Call for Expressions of Interest:

Address:

.....

Tel.:

e-mail:

Name/Surname of representative:

.....
.....

Capacity:

.....

We declare that we fully and unreservedly accept the terms of this call.

Piraeus, / /2025

The Applicant and declarant