



08 September 2020

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Subject: New Clarifications (Part 6) to the interested parties, regarding the Call for Tenders for the award of the supply, installation, commissioning and testing of two (2) double level luffing jib cranes for Ship Repair use.

Interested parties are kindly requested to refer to all clarifications published and provided by PPA, regarding the questions received until 07 September 2020, in relation to the subject tender.

The said replies constitute an integral part of the Call.

QUESTION 1:

"Dear Sir,

For the tender of "CALL OF TENDER FOR THE AWARD OF PROCUREMENT OF THE SUPPLY, INSTALLATION, COMMISSIONING AND TESTING OF TWO (2) DOUBLE LEVEL LUFFING JIB CRANES FOR SHIP REPAIR USE", we have below issues need to be clarified:

1. Regarding the Tender Bank Guarantee, we checked with Bank and try to use the form you provided in Inquiry, but the item 7 to be revised as follows: Inquiry requirement:

Subject to paragraph 8 below, this letter of guarantee is of indefinite duration and in any case shall remain in full force and effect until the earlier of: (a) the date on which all amounts available hereunder have been fully and actually drawn and paid to you; (b) upon receipt of your confirmation in writing or by authenticated SWIFT to the effect that you finally and irrevocably release us from any obligations hereunder. Revise to:

Subject to paragraph 8 below, this letter of guarantee is of indefinite duration and in any case shall remain in full force and effect until [Jan. 4th, 2021].

NOTE:

- 1) Please refer to Item 4.5 Validity of Offers, the expiration shall comply with the offer validity.*
- 2) In case PPA request to extend 2 months more for the offer validity, then we the tender bank guarantee 2 months more.*

2. Due to long time to express the Offer documents from China to Greece, and under tight offer date, we highly suggest to provide the Offer documents via email (you may nominated a sealed email specially for receiving the bidding documents), the original offer documents express you at the same time.

Please kindly check. Thank you!

Look forward to your reply!"

ANSWER 1:

1.1. Taking into account of the following:

i) The Tender stipulates that Participation Bank Guarantee Letter must be issued by an Eligible Bank, in accordance with the template of Annex A of the Call for Tender and shall be valid for one (1) month longer than the validity of the offer and its possible extension in accordance with article 4.5 of the Call for Tender, at the amount of fifty thousand euro (50.000,00 €). And that

ii) In the form of the participation bond (Annex A of the Tender) it is stipulated that the letter of guarantee is of indefinite duration and in any case shall remain in full force and effect until the earlier of: (a) the date on which all amounts available hereunder have been fully and actually drawn and paid to you; (b) upon receipt of your confirmation in writing or by authenticated SWIFT to the effect that you finally and irrevocably release us from any obligations hereunder,

it is herein clarified that the Bank Guarantee Bonds are either of indefinite duration or of limited time period with the possibility of an extension upon request of the Tender Authority.

Regarding the clarification requested a limited time letter of guarantee is equally accepted a for the time period requested in the Tender (overall 6 months period as minimum duration) with the right of an extension if requested by PPA and not excluding any other term of the form of the guarantee in the Tender especially term of par. b) of the form.

The rest of the terms regarding the Participation Letter of Guarantees remain as described within the Call

1.2. Please refer to Clarifications Part 2, Answer 1.2: "*..... Yes, it is possible to submit offer via email at: procurement@olp.gr. In case of electronically Offer submission the instructions are the below:*

Each offer (entire folder) should consist of three (3) individual electronic sub-folders: a. the Participation Supporting Documents, b. the Technical Offer c. the Financial Offer. Each individual sub-folder will be (upon rejection) protected with separate/different passwords which will be sent to PPA separately at each tender evaluation stage upon relevant request of PPA to a specific e-mail which will be notified by the PPA to all participants.

The offers' files only (not the passwords) should be sent directly to Procurement Department by the candidates at the following e-mail: procurement@olp.gr before the tender's expiry deadline with the indication: "Offer for the supply, installation, commissioning and testing of two (2) double level luffing jib cranes for Ship Repair Use".

On the date & time of each evaluation stage (i.e. participating documentation, technical evaluation, financial evaluation), the requested passwords only (different password for each stage) should be sent



to a specific e-mail upon relevant request of PPA with the indication: "Offer for the supply, installation, commissioning and testing of two (2) double level luffing jib cranes for Ship Repair use"...."

QUESTION 2:

"Dear Colleagues,

- In the clarification and extension PART II it is written that Candidate may submit its offer via e-mail, but what is the throughput of your mail? this is a very important question, as I am sure that almost all companies with the opportunity to submit an offer via email will take advantage of this.*
- so it is also written that it must be ONE ENVELOPE (FOLDER/ARCHIVE) with THREE SUB-FOLDERS - participating documentation, technical offer and financial offer. But this three sub-folders will have very huge size, and I am quite sure that it will be not possible to send. So my question is, is it possible to send this envelope (folder/archive with three sub-folders) to well-known and secure file sharing sites like "dropmefiles" or "wetransfer" or "google drive". It is also is very important question, because even if we send it all separately, I mean one mail for one sub-folder, anyway it will be very huge size for technical offer.*
- Also please it is too short time we have to prepare good offer, can you please prolong this tender until at least 14 day of September. Please give us one more week. I really really hope for your kind understanding.*

I am looking forward to hearing from you soon!"

ANSWER 2:

- 2.1. The maximum acceptable size of the entire zipped folder should be 5-7 Mbytes and the acceptable type of offers' compression is .zip (not .rar).
- 2.2. It is acceptable, provided that all three sub-folders are separately protected with different passwords, according to the detailed instructions of the Clarifications Part 2.
- 2.3. New expiry deadline is set for 14th September.

QUESTION 3:

"We are a solid industrial manufacturer with an exceptional work ethic, dedicated and committed to the costumers requirements. Our production facilities stay operational even in the time of prevailing threat all over the world in view of COVID-19.

Many companies were unable to adapt to the current situation - major travel restrictions applied disrupted the services so needed for the industrial sector; coordination and reaction time of service provision companies have decreased therefore impacting negatively on agreed schedules, supply chains, labor.



Emerging financial challenges became evident due to the banking sector risk countermeasures, thus it now takes much longer to process basic requests through chain of command.

According to published clarifications we understand - we are not the only company requesting extension.

However, the commitment of one party alone is not enough. You are kindly requested to consider extending the due date up to 18th of September 2020.

Please reply before 3 pm 31.08.2020."

ANSWER 3:

Please refer to answer 2.3.

QUESTION 4:

"Dear Sir,

For the tender of "CALL OF TENDER FOR THE AWARD OF PROCUREMENT OF THE SUPPLY, INSTALLATION, COMMISSIONING AND TESTING OF TWO (2) DOUBLE LEVEL LUFFING JIB CRANES FOR SHIP REPAIR USE", we have below issues need to be clarified:

For and on behalf of Nan

1. Regarding the Tender Bank Guarantee, further clarification upon letter dated Aug. 28, 2020, the bank highly recommends to open the Guarantee by SWIFT, so that we need your (PPA S.A.) company legally bank (bank name) and its SWIFT (number). In order to we have enough time to open the Tendering Bank Guarantee, we do hope you may accept our application for 7days more for the tendering closing date e.g. until Sept 11th, 2020."

ANSWER 4:

Bank Name: ΕΘΝΙΚΗ ΤΡΑΠΕΖΑ ΤΗΣ ΕΛΛΑΔΟΣ Α.Ε. (NATIONAL BANK OF GREECE)

SWIFT BIC: ETHNGRAA

Regarding the extension granted please refer to answer 2.3

QUESTION 5:

"Dear Sir or Madam,

Please let me know if you have received below email and have downloaded our bidding documents well?

And I have a question about the Bidding Bond, do we need to send you the Original File of the Bidding Bond to you? Or do we need to send you the hard copy of the whole bidding documents including both three folders? Please reply my email when you see it. Thanks!."

ANSWER 5:



Please refer to Clarifications Part 2, Answer 1.1 *“Electronic copy of the Participation Guarantee Letter - accompanied by a solemn declaration signed by the Candidate's legal representative, stating that the original copy of the Participation Guarantee Letter will be submitted as soon as possible - will be accepted. The submission of the original Participation Guarantee Letter is obligatory (upon rejection)”*.

QUESTION 6:

“Would you be so kind to clarify next issue:

14. AFTER SALES SERVICES

2) During the first three (3) months of operation, the Supplier will send at least two relevant technicians or engineers to PPA's site for 24 hour service and to provide assistance to PPA in crane operation and trouble-shooting.

In accordance with paragraph 2 of Section 14, the Supplier is obliged to send two specialists to the Customer's site.

Do we understand correctly that specialists will have to be at the Customer's site for 3 months?

Or do they have to arrive only once during the specified three months for 24 hours?”

ANSWER 6:

According to Article 14 of the tender *‘The Supplier is required to perform (free of charge for all equipment and services) the first three (3) months of periodic maintenance that the official maintenance plan indicates. The lubricants will be provided by PPA.’ and ‘During the first three (3) months of operation, the Supplier will send at least two relevant technicians or engineers to PPA's site for 24 hour service and to provide assistance to PPA in crane operation and trouble-shooting.’*

Therefore and in order for these tasks to be accomplished, a technical team of engineers should be situated at the customers’ site for the mentioned three (3) months during the day and on call during the evening/night time for potential trouble-shooting if any issues occur.

Please visit regularly PPA SA website, in order to be promptly informed about the above mentioned tender.