

Piraeus, 22/11/2023

**Subject: Clarifications regarding the tender for the procurement of electrical & mechanical spare parts for the maintenance & repair needs of Straddle Carriers CSC350, ESC350, ESC350W**

Interested parties are kindly requested to refer to all clarifications and additional information published by PPA in relation to the in subject tender. Therefore, please visit regularly PPA SA website in order to be kept updated on the latest information for this tender.

The present reply constitutes an integral part of the Call.

**Question 1**

*".....we would like to formally ask for an extension of the deadline to submit our offer. Would you consider an extension of 1 week?...."*

**Answer 1**

Offers' submission deadline is extended until 01/12/2023.

**Question 2**

*".....1.- In one of the remarks you are stating that the award of the procurement of spare parts will be based on the lowest price per item -> Does this mean that you will be placing individual orders to different suppliers based on the item prices offered, meaning that you can order some parts from one supplier another from another supplier? Or Would you be granting a unique order for the complete package to only one supplier?...."*

**Answer 2**

Lowest price per item means that PPA S.A. may order some parts from one supplier and other parts from another supplier depending on their offered prices.

**Question 3**

*"....Would you accept a validity only until 31/12/2023?...."*

**Answer 3**

Validity is accepted at least until 14/01/2024, according to tender terms and requirements (*"....2. Offer Validity: At least two (2) months from the date of the tender's upload (14.11.2023)..."*).

**Question 4**

*"....Would you accept delivery under CPT Incoterms?...."*

**Answer 4**

Delivery under DDP Incoterms is accepted.

**Question 5**

*"....Kindly confirm if a partial advance payment would be considered, depending of the total value of the order...."*

**Answer 5**

A partial advance payment cannot be considered.

**Question 6**

*"....Kindly confirm if you would accept an offer for replacement parts in case of the original ones not being available any longer....."*

**Answer 6**

In case the original spare parts are obsolete, then direct replacement parts can be accepted.

**Question 7**

*"....Unfortunately, some of the parts in the published list are not available any longer with no replacements available; in case of not stating and individual price for these items for this reason, Would the rest of the offer still be considered?"*

*Obsolete parts with no replacements are: 65260092 Input Unit, N0809069 Contact Plug, 806108368....."*

**Answer 7**

Yes, the rest of the offer will still be considered.

**Question 8**

*"....In case of order, the exact machine serial number is needed for programming the following items:*

- 65260138 PLC
- JP104354 Display
- JP107302 Digital Storage
- JP109808 CPU Unit
- JP101306 CPU A20....."

**Answer 8**

The serial numbers of the above spare parts are as follows:

- 65260138 PLC --> 1 Programmed (ser. Numb 4576)
- JP104354 Display --> 2 Programmed (one for ESC350 ser. Numb. 4582 & one for ESC350W ser. numb 4900)
- JP107302 Digital Storage --> 1 Programmed (ser. Numb 4900)
- JP109808 CPU Unit --> 1 Programmed (ser. Numb. 4901)
- JP101306 CPU A20 --> 1 Programmed (ser. Numb 4576)

**Question 9**

*“.... kindly confirm if you would accept an offer for alternative suitable parts for the mentioned machines or if only original Kalmar parts are accepted.....”*

**Answer 9**

Genuine Kalmar spare parts are preferable.

The fully compatible with the genuine Kalmar spare parts are also acceptable under the restriction that such offered spare parts will be covered by the supplier's warranty.

It is clarified that for the requested spare parts that needs programming, only genuine Kalmar spare parts are acceptable.