

Piraeus, 24/09/2024

Subject: Provision of 4th set of clarifications regarding the tender for the supply, installation, commissioning and testing of one (1) 120 tons rough terrain mobile crane for Roro Terminal Use.

Interested parties are kindly requested to refer to all additional information and/or clarifications provided by PPA S.A. regarding the questions received so far in relation to the in subject tender.

The said replies constitute an integral part of the Call.

Please visit regularly PPA SA website: (GR) <https://www.olp.gr/el/diagonismo-i-se-ekseliksi/itemlist/category/192-> or (ENG) <https://www.olp.gr/en/tenders> in order to be promptly informed about the above-mentioned tender.

QUESTION 1:

Clarify following: At the article: 9.4 Technical Capacity criteria, it is requested:

Each candidate must meet the following minimum technical criteria by submitting appropriate documentation which proves that:

1. It Has a proven track record of company's previous relevant experience (at least 10 rough terrain mobile cranes) within the ten years 2014 -2024. This shall include:

- Sales Invoices: Copies of sales invoices for rough terrain mobile cranes of similar type and size, with a lifting capacity of at least 30T SWL
- Buyer Acceptance Protocols: Documents or protocols signed by buyers confirming acceptance of the cranes delivered, indicating successful completion of the sales and satisfaction with the products.
- Contracts: Copies of contracts or purchase orders that outline the terms of the sales and the specifications of the cranes provided.

Please clarify, if all above documents must be submitted together, or the submission of one among them can comply with the requirement. Furthermore, take notice that due to GDPR, it is very complicated for a manufacturer to submit all these documents and it would require a long period of time for the collection.

ANSWER 1:

Candidates may submit any of the above-mentioned documents for each sale. For sale invoices and/or contracts, supporting evidence of completed agreements, such as buyer acceptance protocols, is required. All supporting documentation should comply with GDPR limitations which is at the responsibility of the Candidate.

QUESTION 2:

Clarify following: At the article: 23.1 Penalties imposed upon delay of the Supplier in completing the contract terms, it is requested:

- i. For a delay of up to 60 days from the end of the contractual deadline for completing the contract, PPA reserves the right to impose a penalty of the sum of one thousand euro (€ 1.000,00) which shall be forfeited per calendar day as a penalty to the Supplier.
- ii. For each day of delay after the period of the previous subparagraph, the penalty shall rise to two thousand euro (€ 2.000,00) per calendar day to the Supplier. The total amount of all imposed penalties cannot exceed in total the 20% of the contractual amount.

Please recheck the amount of the fines, as in previous PPA SA tenders, the penalties were set at (€500.00) and (€1.000.00) respectively. The current amount is not accepted by the manufacturers and the tender may be barren.

ANSWER 2:

Penalties imposed within article 23.1 remain the same.

QUESTION 3:

Clarify following: At the article: 9.4 Technical Capacity criteria, it is requested:

Each candidate must meet the following minimum technical criteria by submitting appropriate documentation which proves that:

1. It Has a proven track record of company's previous relevant experience (at least 10 rough terrain mobile cranes) within the ten years 2014 -2024.

Since the requested item is very rare in the Greek market, a bidder that is not a manufacturer is impossible to have such sales the last decade. We propose to include also the following on the above requirement, in order for a non-manufacturer to be able to submit an offer.

Each candidate (manufacturer or representative of manufacturer) must meet the following minimum technical criteria by submitting appropriate documentation which proves that: 1. It has a proven track record of company's previous relevant experience (at least 10 rough terrain mobile cranes) within the ten years 2014 -2024....”

ANSWER 3:

According to the provisions of article 9.1, eligible to participate in the tender procedure are only individual contracting enterprises which are entered in the General Electronic commercial Register of companies (GEMI) or in a register of the country in which the company is established. Joint ventures, consortiums, or partnerships/union of companies will not be considered as eligible to participate.

To that end a manufacturer or representative of manufacturer can also participate to the procedure but needs to comply with the related tender terms as of article 9.4 etc.

It is clarified that the word “company” mentioned within article 9.4 point 1, where it is mentioned “It Has a proven track record of company's previous relevant experience”, refers to the candidate.

QUESTION 4:

At Par. 4, Scope of Tender you are mentioning that “The Supplier shall deliver the 120-ton rough terrain mobile within thirty (30) calendar weeks from the date of contract signing.”

Our question is:

In these 30 Weeks do the contractor have to deliver the crane at the Ro Ro Terminal of PPA and all Papers (Custom Clearance, Registration and Plates ME) should also be ready?

ANSWER 4:

Please refer to **all** requirements of article 4 “scope of tender” which also include but not limited to “Custom Clearance, Registration and Plates ME” in order for the mobile crane to be delivered as “ready to operate”.