

Piraeus, 21/07/2025

**SUBJECT: CLARIFICATIONS (PART 1) REGARDING THE “REPETITIVE TENDER FOR THE LEASING AND FRAMEWORK AGREEMENT OF HIGH-CAPACITY MULTIFUNCTION PRINTERS FOR CENTRALIZED PRINTING”**

Interested parties are kindly requested to refer to all additional information and/or clarifications provided by PPA S.A., regarding the questions received so far in relation to the subject tender.

The said replies constitute an integral part of the Invitation.

**QUESTION 1:**

*“... With reference to the technical specifications (ANNEX A) of the Color Multifunctional A3 Printers included in the above-mentioned invitation, we hereby submit the observations of our company, xxxxxx., ...*

*Upon careful examination of the technical requirements, it has become evident that although we offer an extensive portfolio of models that fully meet or exceed the majority of the stated specifications, there are certain specific criteria that disqualify the model we intend to propose. As a result, the current specification framework significantly restricts fair competition. According to our market research, it appears that only one manufacturer, namely Konica Minolta with its model bizhub C451i, is in a position to fully comply with the technical specifications in this equipment category.*

*To name a technical requirement in specific, the Warm-up Time < 14 seconds, which is placed in the procurement, constitutes the key restrictive parameter. With this letter we would like to request your formal confirmation that devices with a Warm-up Time < 25 seconds will be accepted. We believe that this adjustment is essential in order to ensure transparency and open up the competition to more than one participants in this the tender process.....”*

**ANSWER 1:**

Please note that the minimum possible Warm-Up Time is preferred, given the high user volume and demanding operational requirements. However, a Warm-Up Time of less than 25 seconds will also be accepted to encourage broader competition in the tender process.