

**Invitation for Submitting Offers
for the Provision of Combined Gap Analysis Services in
accordance with ISO 27001:2022 and the NIS2 Directive (Law
5160/2024)
*Budget: 15.000,00 euros***



**Piraeus, Greece
November 2025**

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1. CONTRACTING AUTHORITY

The Piraeus Port Authority (PPA), headquartered at 10 Akti Miaouli, 18538 Piraeus, Greece, manages the largest and most strategically located port in Greece, covering over 24 kilometres of coastline and spanning more than five million square meters. Positioned at a crucial junction linking the Mediterranean with Northern Europe, the Port of Piraeus serves as a major hub for transportation, trade, and tourism, connecting Greek islands with the mainland and providing critical access for international marine tourism and commercial goods. Its proximity to major sea routes enables it to serve not only Greece but also the broader regions of the Balkans and the Black Sea. With diverse operations—including Europe’s largest passenger port, cargo handling, vessel repairs, cruise activities, and a customs-free zone—the PPA plays a vital role in both regional and international commerce and logistics.

2. SCOPE OF TENDER

Piraeus Port Authority (hereafter named “Contracting Authority” or “PPA” or client) invites qualified candidates or legal entities to submit proposals for the provision of consulting services to conduct a Combined Gap Analysis in accordance with the requirements of ISO 27001:2022 and the NIS2 Directive (Law 5160/2024) for PPA of total budget 15.000,00 euros.

The services will include:

- (a) conducting a comprehensive Gap Analysis according to ISO 27001:2022;
- (b) conducting a Gap Analysis in line with the NIS2 Directive and the relevant national cybersecurity framework decisions; and
- (c) preparing a Consolidated Gap Analysis Report identifying the current compliance status, deviations, and a proposed action plan to achieve full alignment with both frameworks.

The outcomes of the project will support PPA in the development and certification of an integrated Information Security Management System (ISMS) within its existing Integrated Management System (IMS) and enhance compliance level with NIS 2 requirements.

3. TENDER PROCEDURE – LANGUAGE OF PROCEDURE

3.1. General procedure

The tender will be held in one stage and in accordance with the PPA Procurement Regulation in force.

3.2. Language of Procedure

Proposals submitted to PPA shall be in English or Greek language or officially translated to the English or Greek language. Moreover, all related correspondence exchanged by the candidates and PPA, shall be in Greek or English.

3.3. Suspension – Cancellation of Tender Procedure

PPA reserves the right, at its sole discretion, to refrain from awarding the contract, and is not bound to select any Contractor. PPA S.A may, at any stage, decide to assign or withhold the award, postpone, cancel, or repeat the tender process in whole or in part, with a justified decision. In such cases, PPA shall have no obligation to pay any fees or provide compensation to the candidates.

3.4. Grounds on which Offers may be rejected.

PPA reserves the right to reject any offer, especially if:

- it is found that the information provided by the Applicant is untrue/inaccurate.
- PPA considers that there are inconsistencies in all supporting documents.
- the supporting documents referred to in Article 4.4 hereof are not submitted.
- following a request from PPA for confirmation, the Applicant does not confirm any information included in the supporting documents.
- the conditions in Article 4 (§4.3) are not met: Grounds for disqualification.
- the terms of the Call for Expressions of Interest are not complied with.

3.5. Participation in the tender process is undertaken at the sole risk and responsibility of the Candidate. The Candidate shall not be entitled to any compensation for costs incurred in relation to their participation, including expenses related to the preparation and submission of their proposal.

4. DECLARATION OF COMPLIANCE WITH TENDER CONDITIONS.

By submitting a proposal in this tender procedure, each Candidate acknowledges that they have reviewed the present Tender and all related information and are fully aware of the Project's implementation requirements and conditions. Each Candidate, by their submission, certifies and agrees that they have carefully reviewed, understood, and accepted the technical specifications and requirements that form the foundation of their proposal. Any failure on the Candidate's part to acquire comprehensive knowledge of the conditions, requirements, and information provided within this tender shall be solely at their risk and responsibility. This oversight shall not relieve the Candidate from their liability and obligation to fulfill the contract terms in full.

5. ELIGIBLE TO TENDER PARTICIPATION

Candidates Eligible to participate in the present open tender are companies that:

1. Have proven experience in conducting Gap Analyses in accordance with the ISO 27001:2022 standard and/or in the development of Information Security Management Systems (ISMS) certified under ISO 27001:2022.
2. Have proven experience in conducting Gap Analyses in accordance with the NIS2 Directive (Law 5160/2024).

Joint ventures, consortium, or associations are not accepted in the current tender procedure.

6. AWARD CRITERION

The contract will be awarded to the candidate submitting the lowest financial offer, provided that all terms, criteria, and requirements of the tender are fully met.

7. PROJECT EXECUTION DEADLINE - DELIVERABLES

7.1 Deliverables

All of the following deliverables shall be submitted in the English language:

A.1. ISO 27001:2022 Gap Analysis Report, including a detailed documentation of the compliance requirements of the Standard, identification of deviations from the current state, and proposals for addressing the identified gaps.

A.2. Implementation schedule and cost estimation for each proposed compliance action and deviation correction.

B.1. NIS2 / Law 5160/2024 Gap Analysis Report, including a detailed documentation of deviations.

B.2. Gap Analysis Report in accordance with the Entity Compliance Assessment Tool of the National Cybersecurity Authority.

B.3. Comprehensive Compliance Plan with prioritized proposals for corrective technical and organizational measures, accompanied by a timeline and cost estimation per measure.

C.1. Combined Gap Analysis Report covering ISO 27001:2022 and NIS2 requirements.

C.2. Comprehensive Mapping Table correlating the requirements of ISO 27001:2022 and NIS2.

7.2 Delivery Time

All deliverables shall be completed and submitted within three (3) months from the date of contract signature.

All technical proposals must clearly indicate the proposed delivery time and demonstrate compliance with the above requirement.

An extension of the above is allowed only after the written consent of IT and BPS department & Quality Control and Inspection Sector upon the request of the Contractor, which must specify the reasons for requesting the extension. Delays due to PPA S.A.'s responsibility are not counted.

8. GUARANTEES

The required guarantee/s (Good Performance) for this competition are in one of the following forms:

- a. Guarantee letters: these guarantees are issued at the option of the contractor by credit institutions legally operating in the Member States of the European Union or the European Economic Area, or in the states that are part of the Agreement on Public Procurement of the World Trade Organization, which was ratified by Law 2513/1997 (Government Gazette A' 139) and have, in accordance with the applicable provisions, the right to do so or,
- b. Bank deposit of the relevant guarantee amount

8.1. GOOD PERFORMANCE GUARANTEE

A Good Performance Letter of Guarantee for the proper service implementation of the agreed terms upon signing the Contract is required. The Good Performance Guarantee Letter will be issued by a financial institution in favor of PPA for an amount equal to 5% of the total amount of the contract without VAT, it must be of indefinite duration, and in accordance with **Annex B hereof**.

The Good Performance Guarantee Letter will be released after contract expiration date (implementation period) and only upon final receipt of the deliverables and the successful fulfillment of all terms of the contract which will be confirmed by the PPA competent departments.

9. SUBMISSION OF PROPOSALS – DEADLINE – CLARIFICATIONS

Interested candidates are invited to submit their proposal (alternative/second proposals are excluded) until **28 November 2025 until 15:00 Greek time** by email to the following email address: offersubmission@olp.gr

Proposal submission will be completely electronically through email as follows:

1. Each proposal should consist of two (2) individual folders: a. the participation documentation and technical proposal folder according to tender terms containing the documents referred in **Article 10** and b. the financial proposal which should be protected with separate/different passwords according to **Article 11** and **Annex A**.
2. Both aforementioned folders should be **protected with separate/different passwords**. The passwords will be sent to PPA separately at each evaluation stage of the tender to a specific e-mail which will be notified by the PPA to all candidates.
3. The proposals' files only (**not the passwords**) should be sent directly to Procurement Department by the candidates at the following e-mail: offersubmission@olp.gr before the tender's expiry deadline with the indication: "**Proposal for the Provision of combined ISO 27001:2022 & NIS2 Gap Analysis Services**". The maximum acceptable size of each electronic proposal should be 30 Mbytes, while the acceptable type of proposals' compression is .zip (not .rar).
4. On the date and time of each evaluation stage (i.e. a. participating documentation –technical evaluation, b. financial evaluation), the requested passwords only (different password for each stage) should be sent to the group email which will be notified by the PPA to all candidates in due time with the indication: "**Proposal for the Provision of combined ISO 27001:2022 & NIS2 Gap Analysis Services**".

10. PARTICIPATION DOCUMENTS & TECHNICAL PROPOSAL

10.1. Each Candidate in order to participate in this tender procedure and in order to prove the fulfilment of the above-mentioned according to **Article 5** eligibility criteria should submit, on pain of rejection of the Proposal, the following participation supporting documents as originals, legally certified copies or valid, simple, clear and easy-to-read information where applicable:

- A.** Candidate's Articles of Incorporation, Partnership or Corporation, whichever is applicable or equivalent foundational documents. For domestic companies (Greece), this includes any amendments and the latest Articles of Representation (e.g., Government's Gazette and/or GEMI declaration). For international companies, equivalent documents according to their national legal framework, including any amendments and the latest representation documents or certificates, must be provided.
- B.** Certificate of Registration from host country's government agency/ministry (GEMI);
- C.** Recent economic data proving financial adequacy according to the provisions of (published financial statements, tax certificate etc)
- D.** Proof of successful implementation of similar projects during the last two (2) years. To demonstrate their relevant experience, candidates shall submit the following along with their technical offer:
 - 1. Project List including:
 - A) Projects involving the conduct of Gap Analyses in accordance with the ISO 27001:2022 standard; and/or
 - B) Projects involving the development of Information Security Management Systems (ISMS) certified under ISO 27001:2022.The submitted project list shall clearly indicate:
 - (a) the name of the client/company,
 - (b) the sector of activity of the company, and
 - (c) whether the project concerned the conduct of a Gap Analysis in accordance with ISO 27001:2022 and/or the development of an ISMS certified under ISO 27001:2022.Copies of completed contracts or assignments, and/or copies of certificates of good performance or reference letters related to the contracts or assignments listed in the above Project List. In the case of ISMS development projects certified under ISO 27001:2022, it must be demonstrated that the achieved certification is directly linked to the project declared in the Project List.
 - 2. Project List of Gap Analyses conducted in accordance with the NIS2 Directive (Law 5160/2024).
The submitted project list shall clearly indicate:
 - (a) the name of the client/company,
 - (b) the sector of activity, and
 - (c) whether the project concerned the conduct of a Gap Analysis in accordance with the NIS2 Directive (Law 5160/2024).Copies of completed contracts or assignments, and/or copies of certificates of good performance or reference letters related to the contracts or assignments listed in the above Project List.3.
- E.** Technical Description of the services proposed under this tender. The description must clearly demonstrate the candidate's understanding of the scope of work, including the methodologies, processes and technologies to be employed. It should also include clear references to the services' delivery timeline and expected durations for each phase. The project's design shall include interviews and on-site visits at the PPA premises.
- F.** A solemn declaration of the candidate's authorized representative, affirming that:
 - a. All submitted documents are originals or legally certified copies or valid, simple, clear and easy-to-read true copies from the originals.
 - b. It is fully aware of the contents of this call and unconditionally and unreservedly accepts its terms;
 - c. Its participation in the process takes place at its sole risk and expense and that the participation as such does not establish any right to compensation from PPA or PPA's personnel;

- d. Disqualification from the Tender or failure to succeed in the Tender does not create any right to compensation for the Candidates;
- e. If chosen as Contractor, it will unreservedly undertake to carry out all services and in general to perform the project in full compliance with all terms of the Invitation for Submitting Offers and if the Contract of the relevant award that will be signed.

G. A solemn declaration of the enterprise's authorized representative, affirming that:

1. The Candidate has not been declared bankrupt, entered liquidation, suspended operations, been placed under court administration, entered a composition in bankruptcy, ceased operations or entered any similar situation under any similar procedure, nor must it be part of any proceedings to be declared bankrupt or placed in compulsory liquidation or to enter a composition in bankruptcy or in any similar situation (restructuring, etc.).

2. The Candidate's administrators in the case of a limited or general partnership, private companies and limited liability companies, the Chairman and Managing Director/CEO in the case of a Société Anonyme, the natural persons exercising management functions in all other cases have not been convicted on the basis of a final judgement for:

a. participation in a criminal organization as defined in Article 2 of European Council Framework Decision 2008/841/JHA of 24 October 2008 on the fight against organized crime, as in force;

b. corruption as defined in Article 2(1) of European Council Framework Decision 2003/568/JHA of 22 July 2003 on combating corruption in the private sector, as in force;

c. fraud within the meaning of Article 1 of the Convention to protect the financial interests of the European Communities, as in force;

d. terrorist offences or offences linked to terrorist activities, as defined respectively in Articles 1 and 3 of Council Framework Decision 2002/475/JHA of 13 June 2002 on combating terrorism, or inciting, aiding or abetting, and attempting a crime, as defined in Article 4 thereof, as in force;

e. money laundering or terrorist financing as defined in Article 1 of Directive 2005/60/EC of the European Parliament and of the Council of 26 October 2005 on the prevention of the use of the financial system for the purpose of money laundering and terrorist financing, as in force;

f. child labor and other forms of human trafficking as defined in Article 2 of Directive 2011/36/EU of the European Parliament and of the Council of 5 April 2011 on preventing and combating trafficking in human beings and protecting its victims, and replacing Council Framework Decision 2002/629/JHA, as in force;

g. misappropriation, fraud, extortion, forgery, false testimony, bribery, fraudulent bankruptcy, in accordance with the provisions of the Hellenic Penal Code or crimes similar to their specific nature, in accordance with the provisions of any foreign legal orders.

3. The Candidate has discharged its obligations relating to payment of social security contributions in accordance with the applicable Greek law (in the case of Greece, or abroad but which is subject to the relevant obligation in Greece) or in accordance with the law of the country in which it is established.

4. The Candidate has discharged its tax obligations in accordance with applicable Greek law (in the case where they have tax obligations in Greece) or in accordance with the law of the country where it is established.

10.2. The abovementioned participation supporting documents must be valid at the time of contract signing and should be resubmitted by the candidates upon request of PPA.

10.3. The Candidate who will be awarded the provision of the services of this tender is bound to submit to PPA all certificates and documents as referred to in Article 10.G. before signing the Contract.

11. FINANCIAL PROPOSAL FOLDER

The financial proposal of the candidates will be submitted as per **Annex A**. In the financial offer, the payment amounts must be stated separately for: a) the Gap Analysis according to ISO 27001:2022, b) the Gap Analysis according to the NIS2 Directive (Law 5160/2024), and c) the preparation of the combined Gap Analysis report (ISO 27001:2022 & NIS2).

The unit services values of the invoice refer to the services fully cleared in accordance with the contract terms, include the legal general expenses and the contractor's profit, cover all the direct or indirect expenses of the project.

Candidates are not entitled to any remuneration for expenses incurred relating to the compilation and submission of their proposal, etc.

Each Candidate may submit only one financial proposal. Each submitted financial proposal binds the candidate in the tender **for a period of four (4) calendar months** from the date of submission of the proposals.

The offered prices will be expressed in euros (€), limited to two decimal places, will not include Value Added Tax (VAT), and will bind the Candidate throughout the validity of the financial proposal.

In light of the above, Candidates must fully and unreservedly guarantee the accuracy of their financial proposal, while within the contract to be signed, the Contractor must expressly waive its right to adjust its fee for any reason.

12. CONTRACT & PAYMENT TERMS

12.1 Contract

The winning candidate will sign a contract with PPA. A Good Performance Letter of Guarantee for the proper service implementation of the agreed terms will be submitted upon signing the Contract, according to **Article 8**.

12.2 Payment Terms

The payment will be processed as follows:

- Gap Analysis according to ISO 27001:2022: Payment will be made by the Quality Control & Inspection Sector within two (2) calendar months upon the issuance of the relevant invoice and the signing of the corresponding Acceptance Protocol by the competent PPA Acceptance Body.
- Gap Analysis according to the NIS2 Directive (Law 5160/2024): Payment will be made by the IT & BPS Department within two (2) calendar months upon the issuance of the relevant invoice and the signing of the corresponding Acceptance Protocol by competent PPA Acceptance Body.
- Preparation of the combined Gap Analysis report (ISO 27001:2022 & NIS2): Payment will be made by the IT & BPS Department within two (2) calendar months upon the issuance of the relevant invoice and the signing of the corresponding Acceptance Protocol by competent PPA Acceptance Body.

13. GENERAL TERMS AND CONDITIONS

1. By submitting its offer, the Candidate/Contractor undertakes to maintain confidentiality and not to use any data, findings, or information provided to it or collected by it during the tender procedure and the execution of the Contract for the benefit of third parties.
2. PPA undertakes to fully respect the principles of confidentiality regarding the data and business information of the Candidates that will come to its knowledge during this procedure and are considered confidential.
3. PPA declares that it has fully adapted to the requirements of the new General Data Protection Regulation and the national laws ratifying it, and that it will comply with the relevant provisions throughout the competitive procedure.
4. This procedure is conducted in accordance with:
 - Law 4404/2016 (Government Gazette 126/A/8.7.2016) ratifying the amendment and codification into a single text dated 24 June 2016 of the Concession Agreement of 13 February 2002 between the Greek State and Piraeus Port Authority S.A., and other provisions, and Law 4838/2021 (Government Gazette 180/A/1.10.2021);
 - The PPA S.A. Contracts and Subconcessions Regulations, which is posted on PPA's website;
 - The general legislative framework (national and EU) on the processing of personal data and in particular the new EU Regulation on the protection of personal data (GDPR / Regulation (EU) 2016/679) and Law 4624/2019.
 - The terms of this Call for Expressions of Interest.
5. This Tender, as well as the Contract to be signed, are governed by the Greek law. The competent courts for the resolution of any disputes concerning this Tender and the Contract are exclusively the courts of Piraeus.
6. Specialized Applicable Law: International Standard ISO 27001:2022 for Information Security, Cybersecurity, and Privacy Protection – Information Security Management Systems – Requirements and NIS2 Directive (Law 5160/2024) and the relevant national cybersecurity framework decisions.
7. If a Candidate is found to have made false or misleading claims or statements, PPA reserves the right to reject at any time, any proposal submitted by or on behalf of that Candidate. Candidates should be aware that giving false or misleading information is a serious offence under the Hellenic Criminal Code.
8. Nothing in this Tender, any proposal, or any conduct or statement made before or after the issue of this Tender is to be construed so as to create legitimate expectations or give rise to any contractual or other obligations, express or implied.

ANNEX A: FINANCIAL PROPOSAL SUBMISSION FORM

_____ [Date]

PROVISION OF COMBINED GAP ANALYSIS SERVICES IN ACCORDANCE WITH ISO 27001:2022 AND THE NIS2 DIRECTIVE (L. 5160/2024)

To: _____
[Name and address of PPA]

Ladies/Gentlemen:

We, the undersigned, offer to provide the services in accordance with the present call entitled “Provision of Combined Gap Analysis Services in accordance with ISO 27001:2022 and the NIS2 Directive (Law 5160/2024)” dated (_____) [Date] and

Our attached Financial Proposal is for the sum of Euros (_____) [Amount in words and figures] and is our full and final proposal that does not include VAT.

We acknowledge and accept PPA’s right to inspect and audit all records relating to our Proposal irrespective of whether we enter into a contract with the PPA as a result of this Proposal or not.

We confirm that we have read, understood and accept the contents of the present Call of Tender, Terms of Reference (TOR), the provisions relating to the eligibility of candidates, any and all clarifications issued, and other attachments and inclusions included in the present call sent to us.

PROVISION OF COMBINED ISO 27001:2022 & NIS2 GAP ANALYSIS SERVICES		
Service Description	Quantity	Total Cost (€) excl. VAT
Provision of Gap Analysis Services in accordance with ISO 27001:2022	1	
Provision of Gap Analysis Services in accordance with NIS2 Directive (Law 5160/2024)	1	
Provision of Combined (ISO 27001:2022 & NIS2 Directive) Gap Analysis Services	1	
Total (€)		
VAT 24% (€)		
Total Cost (€) incl. VAT		

Our Proposal shall be valid and binding (without any terms) vis-à-vis PPA for at least four (4) calendar months after the expiry of submission date of the proposals, plus additional months if PPA requests so, according to the tender terms. We fully and unreservedly guarantee the accuracy of our financial proposal. We understand you are not bound to accept our Proposal and that we are not entitled to any compensation in case of non-acceptance or withdrawal of our proposal.

Yours sincerely,

_____ [Authorized Signature]

_____ [Name and Title of Signatory]:

_____ [Name of Firm]

_____ [Address]

ANNEX B: FORM OF GOOD PERFORMANCE BANK GUARANTEE

(TENDER BANK GUARANTEE)

Piraeus Port Authority S.A. (PPA)
10, Akti Miaouli
185 38, Piraeus Greece
Date:

Dear Sirs,

1. Herewith we guarantee, irrevocably and unconditionally, waiving the right to divide and to require the debtor to pay first, in favour of Piraeus Port Authority S.A. Akti Miaouli 10, 18538 Piraeus, Greece and up to the amount of euro [.....] for the good performance of the contract with [...company name...], [...company address..], concerning the tender procedure initiated on [...date..], as subsequently amended accordingly of Piraeus Port Authority S.A. Akti Miaouli 10, 18538 Piraeus, Greece, with the subject: **“CALL OF TENDER FOR THE PROVISION OF COMBINED GAP ANALYSIS SERVICES IN ACCORDANCE WITH ISO 27001:2022 AND THE NIS2 DIRECTIVE (L. 5160/2024)”** of total value euro [.....], in accordance with the number [...] purchase order of yours dated [.....].
2. The above amount of guarantee is held at your disposal which we are obliged to pay to you in whole or in part without any rejection or objection on our behalf and without considering the merits of your claim within three (3) days upon your written notice.
3. For the purpose of identification your written demand for payment and all other correspondences has to be presented to us in full by authenticated swift message to our swift address [.....] through the intermediary of a bank. Within the validity period of this guarantee, confirming that your original demand for payment or any other correspondence has been sent to us by registered mail or special courier and that the signatures appearing thereon are authentic and legally binding upon your company. Your written demand or other correspondence by registered mail or special courier shall be accompanied by a cover letter issued by the intermediary bank confirming that the signatures appearing on the beneficiary's attached document are authentic and legally binding upon your company. Your written demand and all other correspondence shall be issued in Greek or English language. For the avoidance of doubt, your demand for payment or any other correspondence shall be deemed to have lodged on the date on which your demand for payment or any other correspondence sent via registered mail or special courier is in our possession at our counters in [.....]
4. This guarantee is valid of indefinite duration at the latest and will automatically become null and void, if your claim in the above form has not been received by us on or before the above-mentioned expiry date regardless of such date being a banking day or not. Upon expiry, we shall be automatically released and discharged from all our liabilities under this guarantee, whether this guarantee is returned to us from cancellation or not.
5. This guarantee is personal to you and is neither assignable nor transferable.
6. If the guarantee is forfeited, the amount of the forfeiture is subject to the applicable stamp duty.
7. This guarantee is governed by Greek law and it is subject to the exclusive jurisdiction of the courts of Piraeus, Greece.

Respectfully,

For [Eligible Bank]

[Authorized Signatures]