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Subject: Clarifications to the interested parties, regarding the Call for Tender for the procurement of Ro-Ro Yard Management Software.

Interested parties are kindly requested to refer to all clarifications published provided by PPA, regarding the questions received until 10th April 2019, in relation to the "Call for Tender for the award of Procurement of Ro-Ro Yard Management Software".

The said replies constitute an integral part of the Call.

Question 1:

We have one question regarding Bank Participation Guarantee:
As this is a prescribed text and there are no possibilities to change, we cannot issue that guarantee (paragraphs 4. and 7. – requested Greek civil code).
If changes are allowed, our legal can change the prescribed text. If the text changes are not allowed is not advisable to forward it to our legal.
The guarantee can be issued by international rules – ICC rules?
Our bank is checking the possibility of issuing the guarantee based on counter-guarantee.

Answer 1:
Participation Tender Bank Guarantee's text   is considered as binding and it (the Participation Tender Bank Guarantee, including the option of a bank guarantee based on counter-guarantee) shall be governed and construed in accordance with Greek law. ICC rules are not acceptable in this case.

Question 2:
Chapter 3.1: Do we understand correctly that Proposal Submission is allowed by postal mail only?.

Answer 2:
According to the provisions of article 5.2:Offers shall be submitted to Procurement Department Secretairiat in English and / or in Greek (without prejudice to paragraph 5.3 of the present Call), at office number 212 in person according to para. 5.3.1. of the present Call both in hard copy and digital form.
Alternatively, the Offers may also be sent to PPA's Procurement Department Secretairiat – office number 212 by registered post upon proof of receipt dated no later than the deadline within article 3.4. In that case, Candidates are responsible for dispatching the sealed Folder of Offer until the receipt of such Folder of Offer by PPA. Any insurance cost, custom duties and transport charges are borne by the Candidate.
The Candidate is responsible and accepts the risk for any event, to include even force majeure, that may have as a result the non-timely or non-duly submission of the Folder of Offer thereof.

Offers submitted after the above date and time are overdue and shall be returned without being unsealed.

Notes:
- At all times the offers are submitted in a sealed envelope.
- Offers cannot be submitted by email.

Question 3:

Appendix D 1.6.4: It reads: "Communication between the new software and the RF scanning devices in order to inform the employee for the next task." Should existing RF scanning devices be used with the new solution? If yes: Which model of RF scanner is currently in use? What is the operating system?

Answer 3:

At the moment we don't use RF scanning devices. This functionality must be supported by the new YMS and the required devices will be purchased during this project's implementation.
Your suggestions will be taken under consideration

Question 4:

Appendix D 1.15.2: It reads "Ability to print out barcode labels for the cargo." Does PPA already have barcode printers that should be used? If yes: Which printer model is used?

Answer 4:
At the moment we don't print barcode labels. This functionality must be supported by the new YMS and the required printers will be purchased during this project's implementation.
Your suggestions will be taken under consideration.

Question 5:

Appendix D 1.16.2: It reads "To apply automatically and manually holds, to one or more VINs even by 3rd party software." Which kind of 3rd party software do you have in mind? Would the 3rd party software send hold information via interface? Please explain.

Answer 5:
The existing PPA warehouse management software and maybe in future third party software, like a PCS.
The technical specifications of the interfaces with the existing software, will be discussed and decided during the analysis period of the project implementation.

Question 6:

Appendix D 1.24.1: It reads: "Connection and information exchange between the existing warehouse management software and the new Yard Management Software." Which type of existing warehouse management software is currently used? What is the preferred technical connection (WEB-Service, TCP-IP, file exchange, …). Please provide a high level description of which kind of data should be exchanged (other than the one mentioned in 1.24.5 and the ones described in the text of the tender.

Answer 6:

The existing warehouse management software is a customized software, that has been developed specifically for PPA's needs (Oracle Forms & Reports, weblogic 12c)

The technical specifications of the interfaces with the existing software, will be discussed and decide, during the analysis period of the project implementation.

Question 7:

Appendix D 1.24.2: It reads: "Connection and information exchange between the existing ERP "billing" software and the new Yard Management Software." Which type of existing ERP "billing" software is currently used? What is the preferred technical connection (WEB-Service, TCP-IP, file exchange,...)

Answer 7:

The technical specifications of the interfaces with the existing ERP (Oracle Forms & Reports, weblogic 12c), will be discussed and decide, during the analysis period of the project implementation.

Question 8:

Appendix D 1.24.3: It reads: "Connection and information exchange between the customers' software and the new Yard Management Software." Which customers should be connected? How are these customers connected today? Should the customers be connected directly or does PPA have an enterprise service bus or message broker that transforms customers messages into standard messages? If applicable please provide a list of customers and a high level description of which kind of data is exchanged.

Answer 8:

1. Shipping Lines, Agencies & Logistics center
2. Currently they are not online connected; we receive and send some edi files with FTP.
3. We don't have an enterprise service bus or message broker.
4. This will be discussed during analysis period.

Question 9:

Appendix D 1.24.4: It reads: "Ability to connect and exchange information with SAP." Do you just require to confirm the ability to connect and exchange information or is some kind of data exchange with SAP in scope of this project? If yes: Please provide a high level description of which kind of data should be exchanged with SAP.

Answer 9:

To confirm the ability.

Question 10:

Appendix D 1.24.7: It reads: "Interface with existing software of Roster-Shifting, for the workforce planning on a daily basis." Which type of existing software for roster shifting is currently used? What is the preferred technical connection (WEB-Service, TCP-IP, file exchange, …). Please provide a high level description of which kind of data should be exchanged. Does the Roster-Shifting System contain information about the qualification of each employee?

Answer 10:

1. The existing Roster software is a cloud platform in Azure.
2. Probably web-service, will be discussed and decided during analysis phase.
3. Will be discussed and decided during analysis phase
4. Yes Roster system contains information about specialty of each employee.

Question 11:

Appendix D 1.24.8: It reads: "Ability to connect and exchange information with e-gate system (API for interface)." Do you just require to confirm the ability to connect and exchange information or is some kind of data exchange with e-gate system in scope of this project? If yes: Please provide a high level description of which kind of data should be exchanged with e-Gate system.

Answer 11:

We want the software to be able to support this requirement, but is out of the scope of this project.

Question 12:

Appendix D 8.1: It reads: "Requirements Assessment: A service will be provided by the contractor on a time and materials basis is a Requirements Assessment. As part of this service, the contractor can review the following with the client and/or client-designated third-party supplier to facilitate the implementation of new software with third-party hardware, software, and companion system interfaces: …" Just to avoid misunderstandings: Do we understand correctly that the contractor, who is awarded with the project, will provide services to facilitate the setup and implementation of the IT-platform for the solution? This will be done with PPA or a PPA-designated third party supplier? We understand these services should be offered on time and material and are not offered as part of the fixed price scope of the solution.

Answer 12:
You can ignore this requirement.
It is covered by tables 1.24 and 2,is part of the scope of this project (obligatory) and must be added in the offer that will be submitted by the candidates.

Question 13:
In Appendix D under the point 1.1.4 Handling of general cargo, low roll trailers and trailers it is meant that the proposed system must support also the handling of general cargo? If yes then please explain which general cargo type and business processes should be handled.

Answer 13:
Yes. General cargo is referring to static cargo such as cargo on pallets, machinery equipment and parts. The same process as vehicles is going to be followed.

Question 14:
Under the point 1.1.5 Ability to support more than one terminals and multilevel parking storage system is meant that there are two terminals with the same business processes?

Answer 14:
Yes. Currently there are two terminals the G1 and G2 as it is described at the APPENDIX C of the Call for tender.

Question 15:
Under the point 1.1.6 Interfacility for transferring of units between the terminals please explain how the terminals communicate between each other regarding cargo movements and if the billing procedures are separated.

Answer 15:
The interfacility for transferring of units is through public road. Unified billing procedure for both compounds is implemented. More details will be discussed during the analysis period.

Question 16:
Under the point 1.2.2 Ability to add, edit, modify, delete, update EDI messages and change the mapping rules please explain if GUI mapping tool for EDI must be provided.

Answer 16:
Yes, it is preferable to be provided GUI mapping or third party tools, which licenses must be included in the interested parties' offer.

Question 17:
Under the point 1.15.1 Separation of the cargo into VINs and other cargo automatically per EDI please explain which is the identification to be used to separate other cargo from VINs

Answer 17:
Currently we don't exchange any kind of EDI messages. During analysis period and after taking into consideration the supplier's consultant services, we will decide how to separate them.

Question 18:
Under the paragraph 1.24 Interfaces it is stated that the new YMT must be integrated with the existing software. Could you please provide additional info what kind of data will be exchanged and which interface technologies are supported by the existing systems.

Answer 18:
The data which will be exchanged is related to import/export manifests information, customs' releases and finalization of the invoices, integration with customer's systems for EDI exchange e.t.c.. More details will be discussed during the analysis period of the project.

Question 19:
Under the point 1.24.4 Ability to connect and exchange information with SAP please provide additional info about the data to be exchanged and about the integration protocol.

Answer 19:
The candidates' provided software (YMS) should have the ability to be integrated with SAP.

Question 20:
Under the point 2.11 RDBMS: required to be compliant with 12c RAC. Please explain if also Microsoft SQL Server with Always On is acceptable.

Answer 20:
No, it's preferable to be in Oracle RAC 12c as all production databases.

Question 21:
Bank Participation Guarantee:
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If changes are allowed, our legal can change the prescribed text. If the text changes are not allowed is not advisable to forward it to our legal.
The guarantee can be issued by international rules – ICC rules?

Answer 21:
Please refer to answer 1

Question 22:
Under paragraph Contracting Authority point 3.6 Personal situation criteria please explain with which kind of documents are needed to prove the following cases:
e) they are guilty of serious misrepresentation in supplying the information required under this Section or have not supplied such information;
f) they have been found guilty of making false representations or to have neglected to submit required information in accordance with the law of the country where the Candidate is incorporated.

Answer 22:
Please note that the documents needed to prove the specific cases are described in paragraph 5.3.1 of the Call for Tender.

Please visit regularly PPA SA website, in order to be promptly informed about the above mentioned tender.