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Subject: Clarifications regarding the tender "CALL FOR TENDERS FOR THE AWARD OF PROCUREMENT OF TELECOMMUNICATION DEVICES AND SYSTEM UPGRADE" _III

Interested parties are kindly requested to refer to all clarifications published provided by PPA, regarding the questions received until 31/03/2021, in relation to the tender "CALL FOR TENDERS FOR THE AWARD OF PROCUREMENT OF TELECOMMUNICATION DEVICES AND SYSTEM UPGRADE"

The said reply constitutes an integral part of the Call.

Question 1:

In the Article B.1.2 of the Call of Tender states that: "The vendor must have an annual turnover over three million euros (€3.000.000) in each of the last three (3) financial years (2018, 2019 and 2020). However, the balance sheet of our company, but also of most Greek companies for the year 2020 has not been published yet, since the legal deadline for its publication has not passed. According to article 21 par. 1 of Law 3556/2007, entitled "Transparency conditions for information on issuers, whose securities have been admitted to trading on a regulated market and other provisions" (Government Gazette A'91, transposed into Greek law by Directive 2004/109 / EC), companies that have their shares listed on the Stock Exchange, such as our above offering company, disclose this information (eg annual financial statements for the year 2020 and related financial data) only in a way that ensures non-discriminatory access to them, through the officially defined mechanism defined by law, and therefore it is prohibited to disclose such financial data to anyone before the official publication of the company balance sheet and / or the results of the last half of the year, when everyone will be able to take note of them at the same time, for reasons of compliance with the principles of transparency and equal treatment of investors. In view of the above, please confirm that the declared average turnover of the last three financial years required by the declaration can be referred to the published balance sheets of 2017, 2018 and 2019 for all companies that have not yet published the balance sheet of the year 2020. If not, please confirm that it is acceptable give you published results of the 1st half of the year 2020 (1.1.2020 – 30.6.2020).

Answer 1:

We can accept the Balance Sheet of years 2017-2018-2019 instead of 2018-2019-2020 if the Balance Sheet of the year 2020 has not been published yet .

Question 2:

..... αιτούμεθα όπως εγκρίνετε **ΕΚ ΝΕΟΥ** παράταση υποβολής του φακέλου της προσφοράς για μία (1) εβδομάδα τουλάχιστον από την καταληκτική ημερομηνία υποβολής της, προκειμένου να δοθεί η δυνατότητα - μέσω και των απαντήσεων/διευκρινίσεων που θα λάβουμε - για την υποβολή μίας άρτια δομημένης προσφοράς.....

Answer 2:

We approve the request for extension of the submission of the tender offer. The new submission deadline will be 9/4/2021, 16:00 Greek time (GMT +2).

Question 3:

..... *We would like to request an extension for the submission of proposals for the subject-line tender until **April 16 2021**; soon we will forward you the respective signed document.....*

Answer 3:

Please see answer 2.

Question 4:

.....*Με δεδομένα το μέγεθος και τη σοβαρότητα του έργου, καθώς και την αξιοπιστία της απαιτούμενης από την Υπηρεσία σας Τεχνικής λύσης και για την κατάθεση ενός πλήρους φακέλου τεχνικής προσφοράς, που απαιτεί σημαντικό χρόνο προετοιμασίας, ιδίως κατά την ιδιαίτερη περίοδο που διανύουμε, λόγω της πανδημίας του COVID-19, αιτούμαστε την παράταση της καταληκτικής ημερομηνίας υποβολής των προσφορών για το διαγωνισμό του θέματος, κατά δύο (2) εβδομάδες, ήτοι έως τις 16/04/2021, προκειμένου να υποβάλουμε εμπρόθεσμα τη βέλτιστη δυνατή προσφορά μας.....*

Answer 4:

Please see answer 2.

Question 5:

Option A: *"For this option the contractor is obliged to migrate the existing IP phones (as described in the paragraph "current situation") to the new infrastructure with the new equipment. The final implementation will be fully licensed".*

a. *Please clarify if you keep all IP Phones as described in "Current Situation" PLUS the IP Phones provided in Table of Option A (page 6) OR some of them will be replaced by the new IP Phones.*

b. *If some of the existing IP Phones will be replaced by the New, please mention the type and the quantity of the existing along with the corresponding replacement (e.g. 10x 6921 will be replaced by 10x Standard IP Phone)*

Answer 5:

- a. *We will keep all IP Phones as described in "Current Situation" PLUS the IP Phones provided in Table of Option A (page 6)*
- b. *Already answered in 5.a*

Question 6:

Option B: "A new solution from the beginning with new licenses and IP phones from the same manufacturer will be proposed".
This solution will consist only by the NEW IP Phones and will not use at all the existing IP Phones?

Answer 6:

This solution will consist only by the NEW IP Phones.

Question 7:

*Τέλος, αιτούμεθα όπως εγκρίνετε **ΕΚ ΝΕΟΥ** παράταση υποβολής του φακέλου της προσφοράς για μία (1) εβδομάδα τουλάχιστον από την καταληκτική ημερομηνία υποβολής της, καθώς όπως φαίνεται **έχουν δημιουργηθεί – μετά και τις τελευταίες απαντήσεις - επιπλέον ερωτήματα που πρέπει να αποσαφηνιστούν** προκειμένου να δοθεί η δυνατότητα - μέσω και των απαντήσεων/διευκρινίσεων που θα λάβουμε - για την υποβολή μίας άρτια δομημένης προσφοράς*

Answer 7:

Please see answer 2.

Question 8:

*Στην προδιαγραφή 3.2.20 αναφέρετε «touchscreen optional» αλλά στην απαίτηση αναφέρετε "YES".
3.2.20 - Touchscreen optional - YES*

Παρακαλούμε όπως διευκρινιστεί αν τελικά η συγκεκριμένη απαίτηση είναι optional και όχι υποχρεωτική.

Answer 8:

This requirement is optional and not mandatory.

Question 9:

In order to provide IVR functionality as described in the tender doc, please define:

a. How many IVR ports do you need?

b. Do you need High Availability for the IVR functionality?

Answer 9:

a)6 IVR ports

b)Yes



Question10

Regarding the Tender in subject, in order to be able to evaluate thoroughly the extensive list of clarifications sent on 23/3 , we're kindly requesting for a 2 weeks extension of the submission deadline, i.e to be shifted to 16th of April 2021.

Answer 10:

Please see answer 2.

Παρακαλούμε όπως επισκέπτεστε την ιστοσελίδα του ΟΛΠ ΑΕ για να λάβετε γνώση , καθώς και τυχών διευκρινίσεων του διαγωνισμού .